EKG Migration Services

Pricing Effective 1/1/2025

An EKG management system preserves a historical record of all EKGs performed and allows retrieval and editing of these EKGs on demand. There are both medical and regulatory needs for this data so preserving the information is critical. Data is not typically compatible between EKG management systems from different manufacturers, so moving from one system to another requires a data migration. Our manufacturer-trusted conversion technology and wide compatibility provides the ability to do this.

The process is done in 3 steps:

(1) Extract all resting EKGs from the source system. For some systems (e.g. Agfa Heartstation, Baxter/Epiphany Cardio Server, Cerner PowerChart ECG, or Mortara eScribe) the hospital must contract with the source system vendor to export the data. For other systems (e.g. Change Healthcare Cardiology, GE MUSE, Philips TMV/iECG) we will extract the records directly from the source database.

(2) Convert the data to the destination format. This is our migration service and the data is converted as-is unless the hospital requests specific rule-based changes to the data. We can also do inline modifications of the Patient IDs using a hospital-supplied crosswalk file (an MRN Conversion).

(3) Load the converted records into the destination system. This is normally done by the destination system vendor.

When requesting a quote there are two key things we need to know beside the source and destination systems: the number of resting EKG records and whether it is a 1-Pass or 2-Pass (Residual) migration. Here are descriptions of each:

- For 1-Pass you will go live with the new system, and then when the old system is static we will convert the data and supply the converted records for the new manufacturer to load.

- For 2-Pass all but the most recent records are pre-loaded into the new system prior to go-live, and then after go-live we will convert the most recent data (typically 60-90 days' worth). This is actually two complete migrations. The advantage is having almost all data in the new system at go-live with the remaining data loaded quickly afterwards.

To address privacy concerns and ensure that no PHI leaves the facility, all migrations are done onsite by a hospital technician working in conjunction with us. The hospital will provide a computer (typically a VM server) to be used for the migration (also with SQL Server for certain source systems) and a technical resource. The migration will be performed on the migration server by the hospital resource with our remote assistance and Datamed will have no access to any PHI or the hospital network.

This pricing matrix shows the standard prices at each quantity tier for both 1-Pass and 2-Pass migrations. The quantity is the final number of migrated EKG records, not the total number in the source system. You should always request a formal quote to ensure there are no additional charges unique to your circumstances.

Tier	Number of EKG Records	1-Pass Migration	2-Pass Migration
1	1 – 100,000	$16,000	$20,000
2	100,001 – 300,000	$23,000	$30,000
3	300,001 – 600,000	$30,000	$40,000
4	600,001 – 1,000,000	$36,000	$50,000
5	1,000,001 – 2,000,000	$42,000	$60,000

Price quotes are based the record count provided by the customer and will be adjusted if the actual quantity exceeds the tier's maximum. Quotes are in USD and will specify the deposit amount (if any). The invoice will be sent when the license activation is delivered for the conversion server and the terms are Net 30 days.